

Federated Health Charities

Campaign Information Guide

Campaign Chairs & Executive Team Members

Welcome to the Federated Health Charities Campaign!

This guide contains information to help campaign chairs and executive team members plan their campaigns. A campaign guide for volunteers and additional resources are available at <u>https://federatedhealth.ca/campaign-resources/</u>.

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1. FEDERATED HEALTH CHARITIES – WHO ARE WE?

Mission statement

Federated Health Charities is a not-for-profit corporation dedicated to raising funds within the Ontario Public Service, OPP, and participating provincial agencies that go to support 21 charities delivering health education and awareness, medical research, and client and patient services in communities across Ontario.

The annual Federated Health Charities Campaign

The Federated Health Charities Campaign is a workplace charitable campaign that allows employees in participating Ontario government ministries, agencies, and the OPP to support up to 21 health charities through payroll deductions, one-time donations, special events, and an annual lottery.

For more than 40 years, provincial employees from the Ontario Public Service (OPS), the Ontario Provincial Police (OPP), and participating government agencies have come together each year to help run our annual campaign, volunteering their time, skills, and creativity to make our campaign a success. All funds raised through the campaign go to support the work of our 21 charities, providing life-saving research, innovative health education and awareness programs, and essential patient support services to people in communities all across Ontario.

Federated Health Charities' 21 participating charities

- ALS Society of Canada
- Alzheimer Society of Ontario
- Arthritis Society Canada
- <u>Autism Ontario</u>
- <u>Canadian Cancer Society</u>
- <u>Canadian Liver Foundation</u>
- <u>Crohn's and Colitis Canada</u>
- Cystic Fibrosis Canada
- Diabetes Canada
- Heart & Stroke
- <u>Hemophilia Ontario</u>
- Institute for Advancements in Mental Health
- The Kidney Foundation of Canada
- Lung Health Foundation
- <u>MS Canada</u>
- Ontario AIDS Network
- Ontario Federation for Cerebral Palsy
- Osteoporosis Canada
- Parkinson Canada

- Sickle Cell Awareness Group of Ontario
- <u>Spinal Cord Injury Ontario</u>

2. FEDERATED HEALTH CHARITIES STAFF AS CAMPAIGN RESOURCE

Federated Health Charities office

Federated Health Charities staff are here to provide you with the support you need to ensure your campaign is a success. Please don't hesitate to reach out to us by phone or email with any questions or concerns:

Federated Health Charities Federated.Health.Charities@Ontario.ca

Sarah Wood – Executive Director sarah.wood2@ontario.ca 437-925-6227

Tatyana Parfenyuk – Manager of Finance & Admin <u>tatyana.parfenyuk@ontario.ca</u> 647-278-9861

You can also connect with the Federated Health Charities team by following us on social media:

- <u>Facebook</u>
- <u>Instagram</u>
- <u>LinkedIn</u>

Campaign team training

Federated Health Charities staff will provide training for all levels of your campaign team. We can meet with your Campaign Chair, Executive Committee Members (Treasurer, Special Events Coordinator/Ambassador, Canvasser Coordinator/Ambassador, Lottery Sales Coordinator/Ambassador), and volunteers to provide training on how best to complete their role and achieve success. Contact <u>Sarah Wood</u> to schedule this training.

Charities participation

Our charities have offices across the province and are available to participate in your campaign by providing speakers, attending health fairs, etc. Please contact <u>Sarah</u> <u>Wood</u> to learn more.

Federated Health Charities Charitable Registration Number

Federated Health Charities Corporation's Charitable Registration Number is **85413 5480 RR0001**.

3. CAMPAIGN BASICS

Key dates

When planning your campaign, please consider the following:

- All fundraising must be complete by end of June.
- All campaign submissions must be submitted by end of June.
- Special event payment platform open online until final week of July
- Donations made through payroll deduction begin on the first pay date of July.
- One-time donations can be made throughout the year.

Please review the following key dates thoroughly and work them in to your individual campaign calendar, including all deadlines and corporate events as part of your planning.

| DATE | EVENT | | |
|--------------------|---|--|--|
| Feb. – March 2025 | Campaign Planning Training Sessions (Campaign Chairs, Executive Teams) & Recruitment of Campaign Volunteers | | |
| Tues, Apr 1, 2025 | WIN opens for online payroll donations | | |
| Tues, Apr 1, 2025 | Federated Health Charities campaign begins | | |
| Tues, Apr 1, 2025 | First day of lottery ticket sales & Federated Health clothing sales | | |
| Wed, Apr 16, 2025 | Federated Health corporate lunch & learn event | | |
| Mon, Apr 7, 2025 | First WIN financial report available in COGNOS to campaign chairs & treasurers | | |
| Thu, May 1, 2025 | Federated Health corporate silent auction begins | | |
| Wed, May 14, 2025 | Federated Health corporate lunch & learn event | | |
| Wed, May 14, 2025 | Federated Health lottery early-bird draw | | |
| Thu, May 30, 2025 | Federated Health corporate silent auction ends | | |
| Mid-June | Majority of campaigns begin winding down and preparing submissions | | |
| Thu, June 19, 2025 | Last payroll deduction from 2024 campaign | | |
| Fri, June 20, 2025 | Last day to donate using a paper pledge form to OSS | | |
| Mon, June 23, 2025 | Last day of online lottery ticket sales | | |
| Thu, June 26, 2025 | Federated Health Charities corporate campaign wrap event & lottery draw | | |
| Fri, June 27, 2025 | Federated Health campaign wraps-up | | |

| Thu, July 3, 2025 | First payroll deduction date from 2025 campaign | | |
|---|---|--|--|
| Sun, July 6, 2025 Last day to make an online payroll donation through WIN | | | |
| Monday, August 4, 2025 | Last report WIN report available in COGNOS | | |

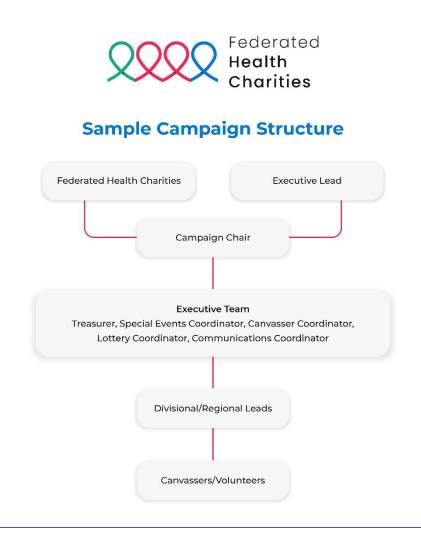
4. STRUCTURING YOUR CAMPAIGN AND REPORTING

Structuring Your Campaign

When you are ready to begin building your campaign team (this can take time so start early), you will want to know how many volunteers you need and for what roles you will need to fill.

First and foremost, volunteers are needed in each of your organization's workplaces (division, branch, office, etc. depending on your structure) to canvass staff, run special events, sell lottery tickets, and send out campaign communications. It helps to have a lead volunteer for each division, region or office within your organization to oversee volunteers at the local level, and compile and submit financial reports to the campaign chair and treasurer.

We have provided a suggested organizational chart for your campaign below. Keep in mind that each organization is different, so feel free to adapt the proposed structure below to your specific needs.



Executive Campaign Lead (sometimes referred to as the executive sponsor): supports and advises the campaign chair and acts as a liaison for the ministry/agency campaign with senior leadership. The Campaign Chair will report to the Executive Lead as well as Federated Health staff. Will be the go-to for senior leadership involvement for items like volunteer recruitment across the organization if no one has stepped up yet in a division, vacation day donation for incentive draws, and volunteer appreciation.

Campaign Chair/Co-Chairs: plans, implements, and leads the organization's campaign. The Campaign Chair is the main point of contact between the ministry/agency campaign and Federated Health Charities. Keeps the executive team on track and motivated. Updates the executive lead on any concerns or needed support from senior management.

Campaign Executive Team: works with the Campaign Chair to plan and execute your organizations campaign. Your executive team should include a Treasurer, Special Events Coordinator, Canvasser/Pledge Coordinator, Lottery Coordinator, and Communications Coordinator_to oversee these specific components of the campaign. Normally, one person is required to for each role, but some teams will appoint two people to share a role. Time commitment will vary, but on average, past chairs and ambassadors have reported an hour a day of commitment during the active campaign period.

Treasurer: manages the campaigns funds, tracks the campaign's progress towards its fundraising goals, and submits financial information to Federated Health Charities. Runs campaign report weekly within COGNOS, if this applies to your organization. Updates the executive team on target progress and focus points weekly throughout the campaign. Communicates with divisional leads to ensure funds are being directed appropriately and timely. Works closely with the Federated Health Financial Manager.

Special Events Coordinator: plans fundraising events for your organization's campaign and supports event-planning at the divisional/regional/branch level as needed. Work with communications coordinator to ensure events are being promoted in weekly communications. Aim to have 1 to 2 ministry/agency wide events and smaller events within local offices and branches. You may find it helpful to recruit more than one person for this role, depending on the size and structure of your organization.

Canvasser/Pledge Coordinator: coordinates canvassing for pledges and helps recruit volunteers across your organization, working to ensure each location across your ministry/agency has a representative. The coordinator will work to ensure there are adequate volunteers to conduct a thorough canvas for pledges throughout the campaign. Provides volunteer management and ensures your canvassers have the correct messaging, resources, and instructions. Online and physical resources are available such as posters and brochures. Step by step tutorials for pledging through payroll are available too. Keep them up to date with campaign progress and motivate them to keep their efforts up through regular weekly or biweekly brief touchpoints and emails. Mak sure they are aware of any incentive draws too. The canvassers are the key to your success since they bring in the payroll pledges. **Lottery Coordinator**: works with the canvasser coordinator and special events coordinator to promote lottery ticket sales as part of your organization's campaign strategy. Continues to motivate canvassers throughout the campaign to sell lottery tickets. May assist with an agency/ministry wide raffle, in addition to the Federated Health lottery.

Communications Coordinator: works with your organization's executive team and the communications team at Federated Health Charities to promote the campaign, develop communications products and messaging to support your campaign, and help boost Federated Health Charities campaign content on social media platforms such as Facebook, Instagram, and LinkedIn. Ensures clear, concise, and timely communications regarding the campaign are sent to all employees in that ministry/agency. Develops the communications plan/strategy. Assists with creating promotional items like event flyers and intranet updates.

Divisional/Regional Lead: if your ministry/agency is large enough, you may have divisional leads to support your campaign. Divisional Leads oversee volunteers and canvassers within a division or region and acts as liaison between regional and branch-level campaigns and the organization's executive campaign team, including reporting to the campaign chair and treasurer on local campaign fundraising and finances. Normally one lead is required for each division or region within your organization. This role may not be required in smaller or more centralized organizations. Motivates volunteer and ensures communications are received by all staff in their division.

Volunteers/Ambassadors: volunteers/ambassadors do not participate in the ministry/agency wide campaign planning (like the executive team), but they unroll the campaign plans across the organization. Canvass employees, sell lottery tickets, distribute campaign materials, plan local events, and help promote the campaign. Educate coworkers on the health charities and the impact of donations. Demonstrate how to make a pledge, buy a lottery ticket, or pay for a special event. The total number of volunteers required will depend on the size of your organization. We generally recommend one volunteer per 20 staff, so if an office has 60 staff members, we recommend recruiting three volunteers. The Executive team is responsible for ensuring volunteers/ambassadors have all the training, information, and resources they need to promote the campaign.

5. BEST PRACTICES FOR RUNNING A CAMPAIGN

Campaign Chair's planning checklist

- Meet with Federated Health Charities for your initial training and to discuss how we can help support your campaign.
- Meet with previous year's campaign chair(s) to discuss lessons learned and obtain guidance.
- □ Identify Campaign Executive Team: treasurer, special events coordinator, lottery coordinator, communications coordinator, and canvasser/pledge coordinator.

- Recruit volunteers for all workplaces within your organization (this can take time, so start this early). Enlist executive/senior leadership team to get this message out. Tap on last years volunteers.
- □ Identify divisional/regional leads for the campaign, if required.
- Email Federated Health Charities to arrange training for your executive team and volunteers, as required
- □ Work with your executive team to plan your ministry/organization campaign (goals, timelines, themes, etc.)
- □ Share the campaign resources available through the Federated Health Charities website with all members of your campaign. No need to reinvent the wheel! Use what is available to you to save time.
- Order campaign materials: if you need hard copy versions of campaign brochures or posters, please email <u>Federated Health Charities</u>; digital campaign materials are available on the <u>Federated Health Charities website</u>.
- Set up a regular touchpoint with your executive team, divisional leads and volunteers to support your team and provide updates on your progress through the campaign. Invite your team and volunteers to join the Microsoft Teams meetings hosted by Federated Health Charities.
- □ Attend the weekly Chairs & volunteer meetings held by Federated Health Charities.
- Provide regular updates and reports to Federated Health Charities on your progress.

Planning your campaign

Once you have your executive team together, it's time to plan your campaign. You do not need to have all your divisional/regional Leads and volunteers in place before you begin planning. <u>Six</u>- or <u>eight-week</u> fillable campaign calendars are available on the <u>Federated Health Charities website</u> to help you plan your campaign.

Campaigns typically consist of these six elements:

- A kick-off event
- A canvass of every employee to see if they would like to donate by payroll deduction, cash, cheque, Visa, or MasterCard
- Special events (silent auction, bake sale, trivia contests, etc.)
- Lottery ticket sales
- A wrap event to celebrate your success and thank those responsible for it, and
- Volunteer appreciation.

Things you will want to discuss as a team:

- Participation and financial goals for your campaign
- Campaign start and end dates (the OPS Federated Health Charities campaign will begin April 1, 2025. All ministry campaigns must end by June 27, 2025. Some agency campaigns will run past this date)
- How many volunteers you will need, and how you will organize your campaign to canvass all the workplaces in your ministry/organization (your Human Resources office can help with this)

- How you will involve ministry/organization staff across the province in your campaign
- What special events you'd like to run, especially the large ones that take a lot of planning, such as an online silent auction
- Whether you want to run a Vacation Day/Work From Home Incentive Draw (for more information, please see the Vacation Day Incentive Draws Guide on the Federated Health Charities website on the <u>Campaign Resources</u> page)
- How to involve senior leadership in your campaign, and
- How you will thank your volunteers.

Canvassing staff in your organization to encourage them to make a payroll pledge to donate to Federated Health Charities is, by far, where you will raise most of your funds. It's a good idea to plan your campaign with a strong focus on canvassing and encouraging pledges at the start. You can use special events as an opportunity to remind people to make their payroll pledges, as well as promote other Federated Health Charities activities, like the lottery.

Goal setting

Federated Health Charities will provide you with a goal target for this year's campaign and support to help you achieve it. Start by setting up a meeting with <u>Federated Health Charities</u> to discuss your organization's target for this year's campaign. Once you receive your target, you will want to plan how to reach it. This will involve setting a budget that includes your fundraising goals for payroll pledges, donations, special events, and lottery ticket sales. It can also be helpful to break down your overall target by divisions/regions and set specific targets for each.

Communicating with regional offices

Organizations with offices spread out across the province can face challenges when it comes to organizing their campaigns, which can leave regional offices feeling disconnected. When planning your campaign, think about how you can create activities that are inclusive and will appeal to staff no matter where they are located, such as virtual or hybrid events. As a member of the executive team, regular communication with divisional/regional leads and volunteers are essential. Setting regular meetings with divisional/regional volunteers is a great way to share information and best practices, promote accountability, and keep your campaign on track.

Divisional/Regional leads and volunteers will also want to know how they are doing compared to other parts of your organization/ministry. This sense of friendly competition can be a good way to keep everyone engaged. Consider ways to share real-time updates on campaign progress so everyone knows how they are progressing towards their targets. This will help to keep your momentum going and make all offices feel they are a part of the larger campaign.

Engaging senior management—help them help you!

Senior managers play an important role in supporting the campaign and volunteers. Their level of engagement will trickle down and signal to volunteers and staff that the campaign matters, so it is important to get your organization's leaders actively involved in your campaign. Your executive lead will be your primary point of contact with your organization's senior leadership team. They will help you to develop your campaign plan and act as a champion for your campaign and a liaison between the executive team and your organization's senior leaders. Encourage your executive lead to promote the campaign in their leadership meetings and encourage other ministry/agency leaders to support the campaign.

For example, as campaign chair, you should ask your executive lead to arrange for you to brief your Senior Executive Leadership Table/Senior Management Team on your campaign plan in the month before your campaign launches. This is an opportunity to discuss what role you want senior executives and management to play in your campaign, and how they can help you. They will want to help, so be specific about how.

As part of training your volunteers, encourage them to reach out to their managers to involve them in branch/region/office events and fundraising initiatives. Sharing the fundraising results for each branch at the midpoint in your campaign can also help spur engagement by giving managers with a sense of where their teams stand in comparison to the rest of the ministry.

6. VOLUNTEERS

Recruiting volunteers

Volunteers are the lifeblood of your campaigns. They have direct access to potential donors and are the conduit for delivering important campaign information to staff. Highly engaged and motivated individuals can make a huge difference to your fundraising results. Finding these gems can be difficult, it takes a while and requires some strategic thinking. Consider the following ideas for recruiting a strong team:

- Use your organization's internal communications channels to put out a call for volunteers. Be sure to highlight the benefits of volunteering, such as expanding your network, honing leadership skills, helping a cause, etc.
- Get a list of volunteers from previous years and ask them if they would be interested in participating again (last year's campaign team should be able to provide you with a list of their volunteers, Federated Health may have some details as well)
- Include a call to appoint or suggest volunteers in your presentation to your organization's senior leadership
- As a last resort, ask each division or region to appoint a volunteer (if you have limited time to get your team together you may need to jump right to this step).

Engaging volunteers

It is useful to understand what volunteers want to get out of the experience. People who volunteer are often interested in expanding their professional networks, meeting new people, and contributing to a cause. Try to make volunteering more engaging, communicate with them regularly, involve them in campaign planning, educate them on the charities and causes the campaign supports, and most importantly, make sure you are recognizing and thanking them for their work at every step of the way.

Training supporting your volunteers

Employees are giving their time to the campaign on top of their regular job duties, so try to make their job as easy as possible by giving them the support they need. Campaign materials can be found on the <u>Federated Health Charities website</u>, including:

- Email templates (i.e., thank you messages, status update emails, etc.)
- In-kind donation request letter templates
- Visual material (event posters, Microsoft Teams background and email signature, logos, QR codes, etc.)
- Charity promotional videos for canvassing and events.

Federated Health Charities can also provide resources such as charity speakers, communications support, and general guidance on organizing campaign events.

Volunteer recognition

Finding meaningful ways to recognize your volunteers during and after your campaign shows an appreciation for their time and effort and increases the chance they will volunteer again in the future. Here are some ways you can celebrate your volunteers:

- Ask volunteers to share stories and photos of branch events and showcase these in your campaign communications
- Highlight the work of standout volunteers to their managers and senior leadership
- Use hand-written letters to thank your volunteers
- Ask your executive lead to reach out and acknowledge volunteers who were highly engaged or delivered outstanding results
- Consider giving a small gift or certificate at the end of the campaign to each volunteer if your budget allows
- Submit the names of all your volunteer to <u>Federated Health Charities</u> so that we can thank them for their hard work.

7. COMMUNICATIONS MATERIALS & CAMPAIGN RESOURCES

Communications and messaging

Federated Health Charities has prepared a communications guide to help you develop your campaign communications strategy. The guide will help you and your communications lead get started developing your communications strategy with some key messaging and branding information. You can download a copy of the communications guide at <u>Campaign Resources - Federated Health Charities</u>.

If you need assistance with developing a communications strategy for your campaign, please email <u>Federated.Health.Charities@ontario.ca</u> to connect with our communications team.

Campaign materials

Electronic copies of the official Federated Health Charities <u>campaign brochure</u> and <u>poster</u> are <u>available on our website</u>.

You can also order paper copies by emailing <u>Federated.Health.Charities@ontario.ca</u>. Make sure to include the number of posters and brochures you would like, a contact name and phone number, and exact delivery details like suite/floor/unit. If you are planning to order hard copies, please include 5-10 business days for delivery in your planning.

Donations form

Donation forms are available in <u>English</u> and <u>French</u> and on the <u>Federated Health</u> <u>Charities website</u> for people who would prefer not to, or do not have access to, donate via WIN. You can also order hard copies by emailing <u>Federated.Health.Charities@ontario.ca</u>.

Please ensure that volunteers have donation forms on hand when canvassing their workplace. If you are planning to order hard copies, please include 5-10 business days for delivery in your planning.

Additional campaign resources

Additional campaign resources can be found on the <u>Federated Health Charities</u> website under the <u>Campaign Resources</u> tab, and you can find profiles and videos highlighting each of the 21 charities supported by the campaign under the <u>Charities</u> <u>tab</u>. Feel free to look through our blog for stories about previous campaigns and health issues of interest to our donors.

If you have any questions about where to find campaign resources, please reach out to Federated Health Charities' communications team by emailing <u>Federated.Health.Charities@ontario.ca</u>.

8. HOW TO DONATE TO FEDERATED HEALTH CHARITIES

There are four different ways to donate to Federated Health Charities:

- Payroll pledges
- One-time donations
- Special events
- Lottery.

Payroll pledges

Payroll pledges are a commitment to donate a portion of each paycheque to Federated Health Charities for a set period of time. Payroll pledges are the single biggest source of funds raised each year so your campaign should make canvassing employees to encourage them to make a payroll pledge a priority.

Employees can make a payroll pledge by visiting WIN between **April 1**, and **July 6**, **2025**, or filling out a donations form on the Federated Health Charities website (available in <u>English</u> and <u>French</u>).

How to make a payroll pledge using WIN

Please note:

- WIN donations will open on April 1, and close on July 6, 2025
- Payroll deductions will start with the July 3, 2025, paycheque
- If you choose make donations throughout the year (for 26 pay periods), payroll deductions will end with the **June 18, 2026**, paycheque
- Payroll pledges can be cancelled or modified by contacting the Enterprise Services (formerly Ontario Shared Services) Contact Centre—please note that Federated Health Charities cannot make these changes for you. If someone wishes to change or cancel a payroll pledge, they must contact Enterprise Services directly.

To donate to Federated Health Charities through WIN, please:

- 1. Connect to your workplace intranet and sign into WIN (either in the office or remotely via VPN)
- 2. Go to the Charitable Donations icon_and select the "Federated Health"
- 3. Select the "Add Deduction" button.
- 4. Enter the charity or charities that you wish to support in the Federated Health Charity field – click the magnifying glass for the list of charities
- 5. Enter the amount to be deducted per paycheque
- 6. Enter the number of pays for which the deduction will apply
- 7. Select the "Submit" button.

To donate to more than one Federated Health charity, repeat Steps 2 – 6.

To donate to all charities, select "Federated Health Charities All" in Step 3.

To automatically renew your pledge each year, leave the "Number of Pays" field blank.

For step-by-step instructions, visit <u>https://intra.ontario.ca/ops/win-payroll-deductions-for-federated-health</u>.

We strongly encourage people to donate via WIN if you have access. This is the most efficient means of donating to the campaign, as funds are collected by the employer and tracked as part of each employee's T4, which means lower administration costs for our charities so that more of your donation goes to supporting the health of people in our communities.

Donations that cannot be made through WIN

Donating by cash, cheque, or credit card

- Donating after the July 6, 2025, WIN cut-off date
- Donations from employees without access to WIN.

In these cases, the donor will need to fill out a paper or electronic donation form.

How to make a payroll pledge using a paper or electronic pledge form

For people who cannot make a payroll pledge via WIN, we have donation forms that they can fill out.

- 1. Go to <u>https://federatedhealth.ca/</u> and select <u>Campaign Resources Federated</u> <u>Health Charities</u>
- 2. Scroll down to "Donations Form Electronic Fillable" and select your preferred language (English or French).
- 3. Fill out the form, selecting the charity or charities you want to support, and adding the amount of your donation
- 4. Save a copy of your completed form to your computer
- 5. Email a copy of the completed form to your campaign treasurer.

Please note that donors **DO NOT** submit their donation forms directly to Enterprise Services.

Treasurers, see "Appendix B: Submitting Donation Forms to Enterprise Services" for directions on where to send these forms.

Please ensure that volunteers have donation forms on hand when canvassing their workplace. If you are planning to order hard copies, please include 5-10 business days for delivery in your planning.

Donation forms are available in electronic format in <u>English</u> and <u>French</u> on the <u>Federated Health Charities website</u> or hard copy format by emailing <u>Federated.Health.Charities@ontario.ca</u>.

Payroll Cut-Off Dates

To include the full 26 payroll deductions in the year, campaign treasurers need to submit their paper payroll pledge forms to Enterprise Services on time. Please ensure you are mindful of these deadlines in your campaign planning.

| Maximum Payroll Deductions | Cut-Off Date to Submit Paper Forms to Enterprise Services | Cut-off Date for Online Donations | First Payroll Deduction | Last Payroll Deduction |
|----------------------------------|---|---|----------------------------|---------------------------|
| 27 | June 6, 2025 | June 22, 2025 | July 3, 2025 | June 18 2026 |
| 26 | June 20, 2025 | July 6, 2025 | July 17, 2025 | June 18, 2026 |

One-time donations

People can also make a one-time online donation by cheque, cash, or credit card by filling out a <u>donation form</u> and sending it (along with the donation, if they choose to donate using cash or cheque) to your **treasurer**, or via the <u>Federated Health</u> <u>Charities website</u>. One-time donations can be made all year long by utilizing the donation link on the Federated Health Charities home page.

Treasurers will submit all donation forms for non-payroll donations (cash, cheque or credit card) directly to Federated Health Charities, not Enterprise Services.

Minister, MPP or Deputy Minister donations

Donation forms from ministers, MPPs or Deputy Ministers should be submitted to the **treasurer**.

Treasurers, see "Appendix A: Payroll Donations by Ministers, MPPs, Ministers Staff & Deputy Ministers" for direction on how to process these forms.

Special events

Funds can be collected for special events through cash, e-transfer or online through the Federated Health payment platform. A payment platform will be available on the <u>Federated Health Charites website</u> during the campaign (April-June) to manage ticket sales for your special events. The events payment platform can also be used to pay for virtual events, auctions, and purchasing BINGO tickets and other goods you are selling. Include instructions on how to pay to attend an event or purchase an item as part of promoting your event so people know how they can pay, such as:

If you would like to attend the [EVENT NAME] please purchase your ticket here. Under "Event Name" please enter [EVENT NAME] and under "Event Price" please enter [EVENT PRICE, i.e., "\$5"]. Once you have completed your purchase you will receive a confirmation email, please forward this email to [NAME OF PERSON WHO IS COLLECTING THE TICKETS, i.e., Example.Emailadress@Ontario.ca].

Please ensure you are directing people to the correct place to pay for their special event tickets.

Lottery

Selling lottery tickets is an easy way to raise funds towards your campaign total while canvassing your ministry/agency. Your organization will receive credit for the full amount of every ticket you sell. Lottery ticket sales can be purchased through the Federated Health Charities website at <u>www.federatedhealth.ca</u>. You do not need to manage finds for lottery sales, it all occurs through the online platform.

9. CAMPAIGN SPECIAL EVENTS

Your campaign will be made up of various special events: some of which are run by Federated Health corporate team, some of which will be run by your special events coordinator, and some of which will be run at the division/branch/office level by your volunteers.

Your executive team, led by your Special Events Coordinator, will be responsible for planning organization-wide special events. Divisional/regional leads or volunteers will be responsible for organizing local events at the local level.

To boost the reach of your events, think about ways to include a virtual option in each event. Hosting a lunch & learn that features a samosa sale, for example, is one way to combine an in-person event and a virtual event to include people working off-site or in different regions. Work with your divisional and regional leads to create events that speak to a broad population of your organization, and don't be afraid to reach out to Federated Health Charities or other ministries/agencies for suggestions and examples of previous events to help spark your creativity.

Corporate Federated Health Charities events

Federated Health runs special events through the campaign period that are run corporately and are open to all. These are beneficial to your campaign as they add more fun events to your campaign calendar, that you don't have to do the planning for! Additionally, your campaign will be credited the funds raised by participants from your ministry/agency, so it helps you achieve your targets! Be sure to schedule these events into your campaign plans and use the Federated Health promotional material to promote them. This year's corporate events will include a silent auction, two lunch & learns, Federated Health branded clothing sales and the lottery!

Lottery

Selling lottery tickets is an easy way to raise funds towards your campaign total while canvassing your ministry/agency. Your organization will receive credit for the full amount of every ticket you sell. Lottery ticket sales can be purchased through the Federated Health Charities website at <u>https://www.federatedhealth-lottery.ca</u>.

Need to know details about the lottery:

- The lottery is ONLY open to provincial employees in OPS ministries, the OPP, and participating agencies and is limited to 25,000 tickets.
- Tickets cannot be sold to members of the public
- Tickets will be sold between April 1, 2025, and June 23, 2025
- The tickets are sold online and are first come, first served
- Tickets are \$5
- Tickets can be purchased through the <u>Federated Health Charities website</u>.
- Tickets purchased before May 14 get entered in the early-bird draw, with a prize of \$1000!
- There are 4 grand prizes: \$1000, \$3000, \$5000 & \$15,000

Silent Auction

Federated Health is running an online silent auction through the month of May. The auction will go live on May 1 and will stay open for bids until May 30. There will be tons of great items up for bidding!

Federated Health clothing sales

Federated Health will be selling Federated Health branded clothing this year! This will be a chance to get some branded clothes to support your favorite charity!

Lunch & Learns

Federated Health will run two virtual lunch & learn events, featuring OPS employees sharing their stories of being personally impacted by the illnesses Federated Health supports. These events were a big hit last year and incredibly impactful, building awareness of the importance of this campaign. The lunch & learns will be held on April 16 & May 14.

Campaign Wrap-Event

We will be holding a corporate campaign wrap-up event on Thursday June 25, 2025, and encourage all to attend. This event will be a chance to announce our campaign successes, shout-out our amazing volunteers and campaign efforts, celebrate what we have achieved, and to conduct the draw for the big lottery prizes!

10. FINANCIAL REPORTING PROCESS

Financial reporting – the basics

Your organization's financial reporting process may vary depending on the size of your organization and whether it includes regional workplaces. However, please note:

- All campaign donations, including paper pledge forms, cash, cheques and credit cards, should be sent to your **treasurer**. The treasurer will forward the donation information to the appropriate office for processing (Enterprise Services or Federated Health Charities). N.B. electronic pledge forms are submitted online.
- **Volunteers** should never send hard copies directly to Federated Health Charities. All materials must go through your **treasurer**.
- All executives team members, including the divisional/regional lead should send their financial submissions and reporting to your **treasurer** weekly.
- Do not hold onto donations. Donors expect their donations, particularly cheques and credit cards, to be processed promptly.
- All donations, including paper payroll pledges, cash, and cheques, should be submitted to your **treasurer** each week.
- Ensure all volunteers and donors know where to email their donation forms (i.e., your **treasurer** or **divisional/regional lead**).

Financial reporting process for treasurers

The **treasurer**:

- Receives all funds, verifies the financial reconciliation process, and inputs results by division
- Stores pledge/donation forms in a safe and secure place (i.e., a locked office, cabinet or drawer) until materials are submitted to Federated Health Charities

- N.B. pledge/donation forms contain personal donor information and must always be treated as confidential. Treasurers must not share, copy, or track paper pledge/donation forms and/or the personal donor information contained on them
- Verifies that all the pledge/donation forms, cash, and cheques noted by canvassers are accurate
- Fills out the <u>Donations Envelope Cover Sheet</u> and submits all cheques, cash, and donation forms to Federated Health Charities each week using a secure method, and
- Sends the **chair** and **executive team** a weekly overall financial update on the progress of your ministry's campaign.

If your campaign has its own bank account, the **treasurer** is also responsible for ensuring that all cash donations noted as deposited in the account are accurate. If there are discrepancies or funds have been received without instructions on what they represent, follow up directly with the volunteer who submitted the funds.

11. CASH MANAGEMENT

The **treasurer** is responsible for establishing the process for handling any cash that comes in and communicating this process to all members of the campaign.

Although the amount of cash collected during the campaigns has decreased over the last few years, it is important to know how to manage donations raised by cash and cheque. How your campaign handles cash will depend on whether your campaign has a bank account. Please reach out to last year's **treasurer** and/or **executive team members** find out if a bank account is available.

Handling cash without a bank account

- One-time donations can be made through the <u>Federated Health Charities</u> <u>website</u>, by credit card, cheque, or electronic fund transfer (EFT) to Federated Health Charities
- Payments for special events can be made through the payment platform on the Federated Health Charities website
- If you receive cash, contact Tatyana Parfenyuk at <u>Tatyana.Parfenyuk@ontario.ca</u> about how to forward the funds to Federated Health Charities.

Handling Cash with a bank account

- The **treasurer** should draft a process for depositing funds into the campaign bank account and share it the **executive team** and **divisional/regional leads**.
- The process for depositing fund should outline what information the **treasurer** will need to reconcile deposits, such as copies of deposit slips or an email to the treasurer, specifying the amount and purpose of the deposit.
- The **executive team** and **treasurer** will need to determine who is the current signing officer(s) on the account (often the previous year's treasurer and/or **chair**) and update it to the current **treasurer** and/or **chair**.
- Federated Health Charities will provide a letter for the bank to support switching the signing authority. Please contact Tatyana Parfenyuk at <u>Tatyana.Parfenyuk@ontario.ca</u> for assistance with the support letter.

12. TRACKING YOUR CAMPAIGN PROGRESS

The **treasurer** is responsible for tracking the progress of your campaign. This will involve reconciling pledge totals from COGNOS (if on WIN payroll), cash donations received, revenue from special events, and lottery ticket sales to present an overall running total for your campaign. The **treasurer** should reconcile these totals every week to provide the **chair** and **executive team** with an up-to-date running total of their progress. These totals can be shared with your campaign volunteers, executive lead, and senior management to show progress or to encourage donations and/or additional support for your campaign.

COGNOS reports: Enterprise Services Pay & Benefits financial reports

Enterprise Services Pay & Benefits will make the Federated Health Charities Employee Campaign Chair Report available online to **chairs** and **treasurers** through COGNOS. The COGNOS report will be updated and available online from **April 7 to August 4, 2025**. This report shows how many people in your ministry have donated via payroll pledge to your campaign. COGNOS reports detail the donations made each week through payroll donations and are cumulative.

To access the COGNOS report, the **chair** and **treasurer** must fill out an application form and submit it to Federated Health Charities for processing. Please contact Tatyana Parfenyuk at <u>Tatyana.Parfenyuk@ontario.ca</u> for an application.

Please note, the information in the COGNOS report is broken down by "Department". Unfortunately, the COGNOS report cannot provide data by division so the **treasurer** will have to determine that information manually.

13. TAX RECEIPTS

Canada Revenue Agency guidelines

Not all donations made to Federated Health Charities are eligible for tax receipts. It is important that this information is communicated correctly so donors are not misled.

Donations eligible for a tax receipt:

- Payroll pledges of \$25 or more
- One-time donations made by cash, cheque, or credit card of \$25 or more.

Donations NOT eligible for a tax receipt:

- Tickets and items purchased at special events, such as admission tickets, participation fees, bake sales, etc.
- Lottery ticket purchases
- Donation of vacation days by leadership.

Visit the <u>Tax Receipting Guide</u> for more detailed information regarding tax receipting.

14. PRIVACY

Privacy of donor information

Protecting personal information and privacy is a priority for both Federated Health Charities and the Government of Ontario. It is important that your campaign team adhere to the following fundraising and privacy practices when making solicitations on behalf of Federated Health Charities.

Privacy Best Practices Checklist

- □ Limit the number of people on your campaign who will deal with personal information.
- Ensure that all campaign volunteers understand the need to keep personal information confidential and that all personal information provided during the campaign is used only for the Federated Health Charities campaign.
- Do not include any personal information when reporting on donations and/or fundraising results.
- Ensure that all reporting on donations is anonymized so that individual donors cannot be identified.
- Ensure that filled-out paper pledge forms are stored securely (such as in a locked drawer, cabinet or office) and sent to **treasurer** by secure means each week. Do not hold these forms (and proceeds from events) until the end of the campaign.
- Do not create a list of people who have donated (or not) to the campaign.
- □ If you find donor information on your office shared drive or in hard copy files from past campaigns, delete or destroy the information.
- Federated Health Charities cannot release lists of donor names to your campaign team. Likewise, we cannot confirm whether specific employees have donated. If you have concerns with your COGNOS report and whether the appropriate employees are appearing on it, you can submit a list of employee names to Federated Health Charities and we will ensure they are credited to your report, as required.

APPENDIX A

Payroll donations by ministers, MPPs, minister's staff & Deputy Ministers

Ministers and MPP Pledge Forms

Forms completed by ministers and MPPs should be forwarded to:

Merle Chadee

Manager, Pay & Benefits – Human Resources Whitney Block, Rm 2420 99 Wellesley Street West Toronto ON M7A 1A2

Contact: 416-212-7239 mchadee@ola.org

Ministers' Staff Pledge Forms

Pledge forms completed by ministers' staff should be forwarded to:

Lorraine Munroe-Crooks

HR Team Lead Cabinet Office Whitney Block 3 3440 99 Wellesley Street West Toronto, ON M7A 1A1

Contact: 416-388-5039 lorraine.munroe-crooks@ontario.ca

Deputy Ministers Pledge Forms

Pledge forms completed by Deputy Ministers should be forwarded to:

Kerry Naabeh

Coordinator, Deputy Minister Payroll & Pension Leadership Practices Branch Treasury Board Secretariat 12th Floor, Suite 1203 595 Bay Street Toronto, ON M5G 2C2

Contact: 416-325-8658 kerry.naabeh@ontario.ca

APPENDIX B

Submitting donations forms to Enterprise Services

Treasurers will submit all payroll-based donation forms to the appropriate payroll centre.

If you are unsure which payroll centre handles an employee's form, you can confirm by visiting <u>Pay and Benefits Service Centres</u> from an OPS network.

The payroll centres are:

- GTA—<u>oss.payroll.gta@ontario.ca</u>
- North Bay—<u>oss.payroll.northbay@ontario.ca</u>
- Orillia—<u>oss.payroll.orillia@ontario.ca</u>
- Thunder Bay—<u>oss.payroll.thunderbay@ontario.ca</u>